



# CORPORATE PRESENTATION

ENTER THE EK WORLD

EXCLUSIVELY FOR PROFESSIONALS



#### ABOUT US





Ekselans by ITS (EK) is the registered trademark of the company ITS Partner, a company founded in 2011 and dedicated exclusively on the design, development, production and distribution of professional telecommunications electronics.

Although a young company our members pool together over 30 years of experience in the sector, having created and developed leading industrial and R&D companies worldwide. It is particularly this experience which has enabled the EK brand to be present in the market with a range of innovative, competitive products and always with the clear objective of providing solutions to the telecommunications professional.

#### GRUPO ITS PARTNER



The ITS Partner group consists of 4 companies focused on engineering, development and distribution of professional electronics for telecommunications











EKSELANS BY ITS: QUALITY, COMPETITIVENESS AND DYNAMISM FOR A TECHNOLOGICAL SECTOR ALWAYS IN CONTINUOUS EVOLUTION



**HEAD OFFICE**Sant Cugat del Vallès,
Barcelona



LOGISTICS CENTRE Sabadell, Barcelona



# EK SALES REPRESENTATIVES

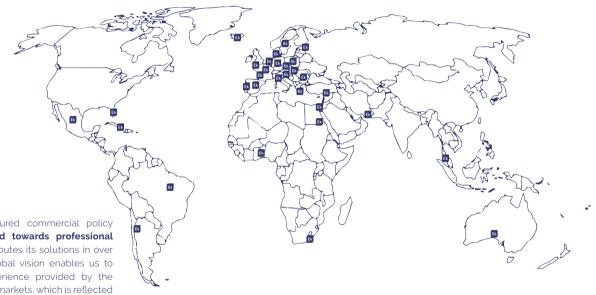






## EK IN THE WORLD



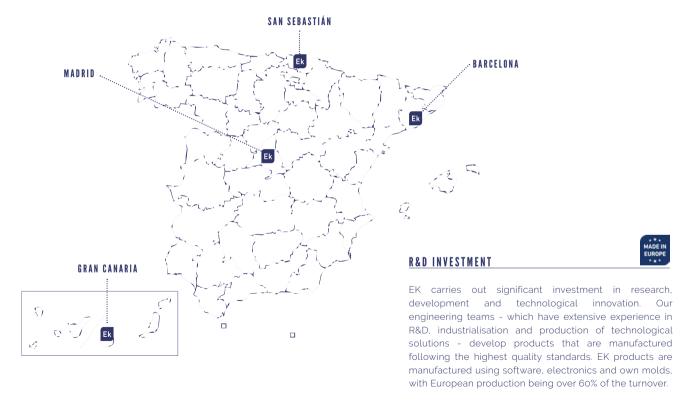


Having a well-structured commercial policy and which is **geared towards professional distribution**, EK distributes its solutions in over 30 countries. This global vision enables us to draw upon the experience provided by the different international markets, which is reflected in the varied offer that is made available to clients, in many cases with products tailored to the needs of each country.



## CENTROS I+D







# THE EK RANGE













SMATY COMPLETE RANGE

REMOTE CONTROL MODULATORS AND REPEATERS

TRANSMODULATION HEADENDS

ICT 2: OPTICAL FIBRE AND DATA











CATV / HFC

GPON

TDT/SATON FIBRE

INSTRUMENTS

VIDEO DOOR ENTRY AND ACCESS CONTROL











WIFE AND STRUCTED WIRING

HOTSPOT

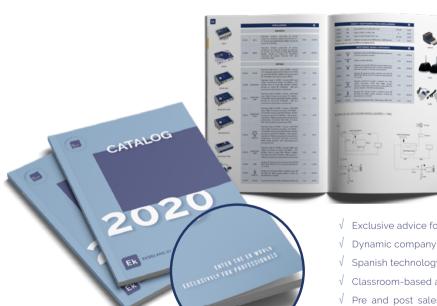
SECURITY

ELCART



#### INSTALLERS AND EK. WHY CHOOSE US?





- √ Exclusive advice for professionals
- Dynamic company with high investment capacity in development
- √ Spanish technology company which invests in its in-house engineering.
- Classroom-based and online training for installers
- √ Pre and post sales technical support for professionals. From the technical office, the responsible product managers of the different product ranges address with the utmost respect and professional rigour any queries which the installers may have.
- √ Objective: to innovate and offer professional solutions with the greatest possible dynamism, always paying attention to quality and the ability to generate business for our distribution network



#### OPERATORS AND EK





EK collaborates with over 70 national and international operators, delivering high-level technological solutions: transmodulation and transcoding head-ends equipment, signal encryption systems for secure communications, electronics and interconnection infrastructures on both coaxial as well as FTTH optical fibre, Over-The-Top systems, ...







OTT - WIFI STREAMING SERVICES



EKOAX. INTERNET BY COAXIAL







PLATFORM



CATV / HFC



#### HOSPITALITY SECTOR AND EK





EK offers the **hotel sector** with a wide range of **technological solutions** which meet the current needs and requirements in terms of connectivity and entertainment.

Based upon in-house technology, EK has a wide range of professional equipment which enables the **generation of multimedia environments produced in hotels**, either by upgrading existing infrastructures without any works being necessary, or by implementing advanced FTTR (Fiber-To-The-Room) systems over optical fibre.



SCALABLE WIFI COVERAGE



FAST AND SECURE (BYOD) MOBILE CONNECTIVITY



TV, TDT, SAT AND IPTV CHANNEL PROCESSING AND DISTRIBUTION



CREATION OF INFORMATION CHANNELS



OTT - WIFI STREAMING SERVICES



ACCESS TO MULTIMEDIA SERVICES WITH MOBILE DEVICES AND HOSPITALITY TV



HOTSPOT. WELCOME PORTALS DIGITAL MARKETING



SECURE INTERNET ACCESS WITH INFORMATION CLASSIFICATION AND NETWORK AUDIT

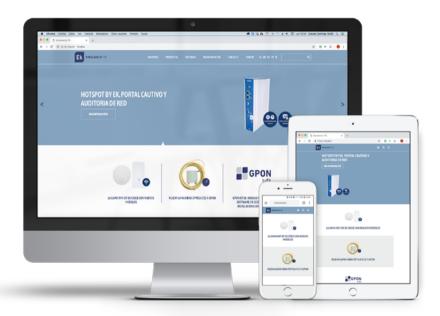


IP TELEPHONY DISTRIBUTION PLATFORM



## WWW.EK.PLUS





- √ User-oriented design
- √ Navigation made easy
- √ Adapted to all devices: computers, tablets and mobiles
- √ Extensive product information







## EKSELANS by ITS ITS Partner O.B.S. S.L

Av. Cerdanyola 79-81 Local ( 08172 Sant Cugat del Vallès Barcelona (España) Tel: +34 93 583 95 43 info@ek.plus